



Partner

ALLEN & OVERY

Supporters

K2 Intelligence
Investigations · Compliance Solutions · Cyber Defence

ReedSmith

In Association with



TXF Geneva 2016: Structured Commodity Finance September 30

In association with the [Swiss Commodity Club](#), TXF is delighted to launch an intimate, focussed structured commodity finance gathering in Geneva in September this year.

The event will take place at: [La Mère Royaume](#), Place Simon-Goulard 4, 1201 Genève, Switzerland. In keeping with the TXF style that offers more relaxed and networking-friendly venues, this is a restaurant with spacious conference facilities in the back.

The commodities industry continues to face serious challenges in light of market conditions, and the need to combat these challenges with prudent, proactive decision-making, collective best practice, and a thorough examination of the macro environment is pressing.

TXF will bring its proven combination of educative workshops, collaborative discussions, and instructive presentations to Geneva, for a gathering of commodity finance traders, producers, financiers, lawyers, collateral managers and more.

Here's what you can look forward to at TXF Geneva 2016:

10:30 – Registration, coffee and networking

The networking begins early to allow you to meet as many useful contacts as possible and forge new relationships.

11:00 – Host's Welcome

Introductory remarks and outline of the day's proceedings.

Alexander Peters, Board Member, Swiss Commodity Club

11:10 – Audience Response Survey: Your thoughts on the industry

A live survey of the audience on key issues in the industry, with real-time results provided on-screen and a full annotated set of results sent to all delegates after the event.

Jonathan Bell, Editor-in-Chief, TXF

11:25 – The State of the Market

A macroeconomic overview, focussing on the global and regional economy, price of commodities, financing climate, and impact of large-scale events such as Brexit.

Dr. Rouben Indjikian, Professor of Commodities and Trade Finance, Webster University Geneva

| | |
|---|---|
| | |
| 11:50 – Getting your house in order: Financial distress and prudent decision-making | |
| <p>What can banks and corporates do to shore up their position in precarious times? How can they anticipate, avoid or resolve disputes? And just how structured is structured commodity finance? What lessons can be learned to ensure it becomes more structured and safeguarded? This is a practical session, drawing on real-life examples and fostering tangible tips to help market participants moving forward.</p> <p>Niels de Ru (Partner), Adrian Mellor (Partner), Catherine Lang-Anderson (Senior Associate) and Tom Longmuir (Senior Associate), Allen & Overy</p> | |
| 12:35 – Lunch and networking | |
| 13:35 – Success in a Storm: Practical tips for trading today | |
| <p>In a challenging environment, what can trading companies and their counterparts do to stay ahead? Are there efficiency or optimisation techniques that are facilitating their business in this climate? Among the number of trade tools in a trader and financier’s toolkit, from RCFs and borrowing-base facilities, to PXFs and prepayments, as well as increasing use of supply chain finance – which of these are being taken up? What are the possible advantages and disadvantages of each?</p> <p>Jayant Parande, Group Treasurer, Olam Alexander Peters, Board Member, Swiss Commodity Club Ruben Tas, Director - Structured Commodity Finance, ABN AMRO Moderator: Hesham Zakai, Associate Director, TXF</p> | |
| 14:15 – Impact of international scandals on compliance and commodity trading | |
| <p>How have recent international scandals such as Petrobras, 1MDB, Panama Papers and luxleaks impacted the industry? Has the impact of the scandals turned out to be wider than perhaps first feared? This session explores these impacts on the commodity space, particularly in the context of today’s compliance landscape.</p> <p>Steve Holt, Head of Financial Investigations (London), K2 Intelligence Hugh Petre, Executive Managing Director and Head of the Africa, K2 Intelligence</p> | |
| 15:00 – Coffee and networking | |
| <p>15:30 Stream 1: Alternative or non-bank commodity finance</p> <p>There is a growing interest for commodity finance assets from alternative investors – spurred by the low-interest rate environment externally. But will the tight margins often seen in commodity finance prove to be too great an obstacle? Or are they predictable and stable? Can the risks be minimised to</p> | <p>15:30 Stream 2: IDEA LAB – Geneva as a trading hub – How does it compare with Singapore and Dubai?</p> <p>Geneva is a truly international city, home to some of the world’s biggest and most innovative trading companies. In recent years, Dubai and Singapore have attempted to open themselves up to trading companies in a similar way. How attractive a destination is Switzerland</p> |

| | |
|--|---|
| <p>justify the returns? Which sectors and geographies are proving particularly attractive? What opportunities are there for those looking for financing – and what legal and technical issues should they be cognisant of? Is direct lending becoming a contentious topic from a regulatory perspective and what advantages can Swiss jurisdictions offer in this regard?</p> <p>Dr. Rouben Indjikian, Professor of Commodities and Trade Finance, Webster University Geneva</p> <p>Peder Broms, Manager Structured Trade Finance, SCCF Structured Commodity & Corporate Finance</p> <p>Charles Nahum, Managing Director Europe, Finacity</p> <p>Nabil Marc Abdul-Massih, CEO, INOKS Capital</p> | <p>today? What benefits does it offer? Have referenda on issues such as speculative pricing of agri commodities had any impact? How stable is the regulatory environment? What can companies and financiers do to leverage Geneva as a trade hub and what more would they like to see done to enable an even stronger trading and investment environment? What can they learn from the success of countries such as Singapore?</p> <p>Facilitator: Max Carter, Director, TXF</p> |
| <p>16:15 – Cocktail and networking reception Continue the discussions and networking, in a friendly, informal environment.</p> | |

To register your interest or reserve your place, please email: hesham.zakai@txfmedia.com

Testimonials

Here's what previous attendees at TXF's structured commodity finance events had to say!

TXF Amsterdam has been the most innovative and creative networking conference I have ever attended and it is so rewarding to see the out of the box approach to this type of conferences.

ORHAN GUNES, Vice Director, Senior Trade Finance Manager, Sberbank

Good content, well attended, really well-developed industry event!

PETER KÖCK, Vice President Finance & Treasury, VA Intertrading

Great content and innovative approach.
*MARK ROWLAND, Director of Global Treasury, **Gazprom***

Market leading event in an informal setting, where professionals come together to update each other and network.
*CASPAR JONK, Head of Trade South & South East Asia, **National Australia Bank (NAB)***

Excellent opportunity to meet fellow comrades in the commodities & financing jungle.
*GAURAV KUMAR, Senior Relationship Manager, **Amsterdam Trade Bank***

Good, fun, interesting!
*ZANE MCWILLIAM, Trade Finance, **Uralkali Trading***

It was a real pleasure attending the event - we truly appreciate what TXF does in the space. I look forward to participating in future events.

*MICHAEL SPIEGEL, Global Head of Trade Finance & Cash Management Corporates, **Deutsche Bank***

